

## Publications

### Stefan Traub, Helmut-Schmidt-Universität Hamburg

#### Submitted Papers

- (1) Kirill Pogoreslskiy and Stefan Traub (2017): „Skewness, Tax Progression, and Demand for Redistribution: Evidence from the UK“, submitted.
- (2) Frondel, Manuel, Ole Kutzschbauch, Stephan Sommer and Stefan Traub (2017): „Die Gerechtigkeitslücke in der Verteilung der Kosten der Energiewende auf die privaten Haushalte“, submitted.
- (3) Maaser, Nicola, Fabian Paetzel and Stefan Traub (2016): “Power Illusion in Coalitional Bargaining: An Experimental Analysis“, submitted.
- (4) Traub, Stefan, and Philipp Krügel (2016): “Risk-taking and the Welfare State: Some Experimental Evidence“, submitted.
- (5) Yang, Hongyan, and Stefan Traub (2016): “Tax Competition, Tax Progression and the Distribution of Income“, revise and resubmit.
- (6) Krügel, Philipp, and Stefan Traub (2016): “Explaining Resistance to Change: Some Experimental Evidence and Implications“, submitted.

#### Books

- (1) Obinger, Herbert, Carina Schmitt, and Stefan Traub (2016): *The Political Economy of Privatization in Rich Democracies*, Oxford University Press, Oxford.
- (2) Seidl, Christian, Kirill Pogoreslskiy, and Stefan Traub (2013): *Tax Progression in OECD Countries. An Integrative Analysis of Tax Schedules and Income Distributions*, Springer, Heidelberg.
- (3) Traub, Stefan (2002): *Essays in Public Economics*, habilitation thesis, Kiel.
- (4) Traub, Stefan (1999): *Framing Effects in Taxation. An Empirical Study Using the German Income Tax Schedule*, Contributions to Economics, Physica, Heidelberg.

#### Edited Books

- (1) Kittel, Bernhard, and Stefan Traub (2017, in preparation): *Need-based Distributive Justice: An Interdisciplinary Perspective*, Springer, Heidelberg.
- (2) Schmidt, Ulrich, and Stefan Traub (2005): *Advances in Public Economics: Utility, Choice and Welfare. A Festschrift for Christian Seidl*, Theory and Decision Library, Series C: Game Theory, Mathematical Programming and Operations Research, Vol. 38, Springer, Dordrecht.

#### Refereed Journal Articles

- (1) Kittel, Bernhard, Georg Kanitsar, and Stefan Traub (2017): “Knowledge, Power, and Self-interest“, forthcoming in *Journal of Public Economics*.
- (2) Paetzel, Fabian, and Stefan Traub (2017): “Skewness-adjusted Social Preferences: Experimental Evidence on the Relation between Inequality, Elite Behavior, and Economic Efficiency“, forthcoming in *Journal of Behavioral and Experimental Economics*.
- (3) Kittel, Bernhard, Fabian Fabian, and Stefan Traub (2015): “Competition, Income Distribution and the Middle Class: An Experimental Study“, *Journal of Applied Mathematics* Article ID 303912, 15 pages.
- (4) Paetzel, Fabian, Rupert Sausgruber, and Stefan Traub (2014): „Social Preferences and Voting on Reform - An Experimental Study“, *European Economic Review* **70**, 36-55.

- (5) Finkler, Sebastian, and Stefan Traub (2014): "Ein Grundsicherungsabstandsgebot für die Gesetzliche Rentenversicherung? Ergebnisse einer Mikrosimulation", *Zeitschrift für Sozialreform* **60**, **1**, 61-82.
- (6) Schuster, Philipp, Carina Schmitt, and Stefan Traub (2013): "The Retreat of the State from Entrepreneurial Activities: A Convergence Analysis for OECD Countries, 1980-2007", *European Journal of Political Economy* **32**, 95-112.
- (7) Menges, Roland, and Stefan Traub (2012): "Sozialpolitik im Klimawandel: Konfliktlinien zwischen sozialer und ökologischer Nachhaltigkeit", *Zeitschrift für Sozialreform* **58**, **3**, 343-362.
- (8) Neugebauer, Tibor, and Stefan Traub (2012): "Public Good and Private Good Valuation for Waiting Time Reduction - A Laboratory Study", *Social Choice and Welfare* **39**, **1**, 35-57.
- (9) Krieger, Tim, and Stefan Traub (2011): „Wie hat sich die intragenerationale Umverteilung in der staatlichen Säule des Rentensystems verändert? Ein internationaler Vergleich auf Basis von LIS-Daten“, *Jahrbücher für Nationalökonomie und Statistik/Journal of Economics and Statistics* **231**, **2**, 266-287.
- (10) Levati, M. Vittoria, Matteo Ploner, and Stefan Traub (2011): „Are Conditional Cooperators Willing to Forgo Efficiency Gains? Evidence from a Public Goods Experiment“, *New Zealand Economic Papers* **45**, **1-2**, 47-57.
- (11) Obinger, Herbert, Stefan Traub, Andreas Etling, Karsten Mause, Carina Schmitt, Katharina Schreeb, and Philipp Schuster (2010): "Der Rückzug des Staates aus unternehmerischen Tätigkeiten. Eine Zwischenbilanz", *Der moderne Staat* **3**, **1**, 209-233.
- (12) Menges, Roland, and Stefan Traub (2009): "An Experimental Study on the Gap between Willingness to Pay and Willingness to Donate for Green Electricity", *FinanzArchiv/Public Finance Analysis* **65**, **3**, 335-357.
- (13) Menges, Roland, and Stefan Traub (2009): "Who Should Pay the Bill for Promoting Green Electricity? An Experimental Study on Consumer Preferences", *International Journal of Environment and Pollution* **39**, **1-2**, 44-60.
- (14) Traub, Stefan, Christian Seidl, and Ulrich Schmidt (2009): "An Experimental Study on Individual Choice, Social Welfare, and Social Preferences", *European Economic Review* **53**, **4**, 385-400.
- (15) Schmidt, Ulrich, and Stefan Traub (2009): "An Experimental Investigation of the Disparity between WTA and WTP for Lotteries", *Theory and Decision* **66**, **3**, 229-262.
- (16) Seiler, Michael J., Vicky L. Seiler, Stefan Traub, and David M. Harrison (2009): "Familiarity Bias and the Status Quo Alternative", *Journal of Housing Research* **17**, **2**, 139-154.
- (17) Seiler, Michael J., Vicky L. Seiler, Stefan Traub, and David M. Harrison (2008): "Regret Aversion and False Reference Points in Residential Real Estate", *Journal of Real Estate Research* **30**, **4**, 461-474.
- (18) Traub, Stefan, und Martin Missong (2005): „On the Public Provision of the Performing Arts“, *Regional Science and Urban Economics* **35**, **6**, 862-882.
- (19) Traub, Stefan, Christian Seidl, Ulrich Schmidt, and M. Vittoria Levati (2005): „Friedman, Harsanyi, Rawls, Boulding – or Somebody Else? An Experimental Investigation of Distributive Justice“, *Social Choice and Welfare* **24**, **2**, 283-309.
- (20) Menges, Roland, Carsten Schröder, and Stefan Traub (2005): „Altruism, Warm Glow, and the Willingness-to-Donate for Green Electricity – An Artefactual Field Experiment“, *Environmental and Resource Economics* **31**, **4**, 431-458.

- (21) Menges, Roland, Carsten Schröder, and Stefan Traub (2004): „Erhebung von Zahlungsbereitschaften für Ökostrom: Methodische Aspekte und Ergebnisse einer experimentellen Untersuchung“, *Marketing – Zeitschrift für Forschung und Praxis* **26, 3**, 247-260.
- (22) Menges, Roland, Carsten Schröder, and Stefan Traub (2004): „Umweltbewusstes Verhalten aus ökonomischer Sicht: Eine experimentelle Untersuchung des Nachfrageverhaltens nach Ökostrom“, *Umweltpsychologie* **8, 1**, 84-106.
- (23) Traub, Stefan (2002): „Equitable Taxation: Qualitative versus Quantitative Ratings“, *Journal of Economics*, Supplement **9**, 223-240.
- (24) Traub, Stefan (2002): „Fiscal Equalization in the Case of Congested and Pure Public Goods“, *Jahrbuch für Regionalwissenschaft/Review of Regional Research* **22**, 123-142.
- (25) Traub, Stefan (2002): „The Framing of Tax Reliefs“, *Public Finance/Finances Publiques* **53, 2** (1998), 243-261.
- (26) Schmidt, Ulrich, and Stefan Traub (2002): „An Experimental Test of Loss Aversion“, *Journal of Risk and Uncertainty* **25**, 233-249.
- (27) Seidl, Christian, and Stefan Traub (2001): „Taxpayers' Attitudes, Behavior, and Perception of Fairness“, *Pacific Economic Review* **6**, 255-267.
- (28) Seidl, Christian, and Stefan Traub (1999): „Biases in the Assessment of von Neumann-Morgenstern Utility Functions“, *Journal of Economics*, Supplement **8**, 203-239.
- (29) Grösche, Peter, Christian Seidl, Ulrich Schmidt, and Stefan Traub (1999): „Knock-out for Descriptive Utility or Experimental Design Error?“, *Journal of Economics* **70**, 109-126.
- (30) Seidl, Christian, and Stefan Traub (1998): „A New Test of Image Theory“, *Organizational Behavior and Human Decision Processes* **75**, 93-116.
- (31) Thiede, Michael, and Stefan Traub (1997): „Mutual Influences of Health and Poverty, Evidence from German Panel Data“, *Social Science and Medicine* **45**, 867-877.

### Refereed Book Chapters

- (1) Seidl, Christian, Stefan Traub, and Andrea Morone (2006): „Relative Deprivation, Personal Income Satisfaction, and Average Well-Being under Different Income Distributions“, in Mark McGillivray (ed.): *Inequality, Poverty and Well-being*, Palgrave Macmillan, Basingstoke, 66-90.
- (2) Seidl, Christian, and Stefan Traub (1999): „Testing Decision Rules for Multiattribute Decision Making“, in: A. Alkan, C. D. Aliprantis, and N. C. Yannelis (eds.), *Current Trends in Economics. Theory and Applications*, Springer, Berlin, 413-454.

### Other Articles

- (1) Finkler, Sebastian, and Stefan Traub (2014): „Die soziale Absicherung von Selbständigen im internationalen Vergleich“, herauskommend in: *Wirtschaftspolitische Blätter* **3/2014**.
- (2) Paetzl, Fabian, and Stefan Traub (2014): „Wie soziale Präferenzen politische Reformen beeinflussen: Eine experimentelle Studie“, *ZeS report* **19, 1**, 19-23.
- (3) Traub, Stefan (2014): „Spekulationen, Preisblasen und Zusammenbrüche. Hörsaal-Experimente veranschaulichen ökonomische Theorien“, *Resonanz Sommersemester 2014*, 2-5.
- (4) Traub, Stefan (2014): „Theorie und Experimente in der Rentenpolitik“, *Sozialer Fortschritt* **63, 3**.

- (5) Krieger, Tim, and Stefan Traub (2013): „The Bismarckian Factor: A Measure of Intra-generational Redistribution in International Pension Systems“, *DICE Report* **11, 1**, 64-66.
- (6) Traub, Stefan (2009): „Sozialpolitik und soziale Gerechtigkeit: Ergebnisse aus der Experimentalökonomik“, *ZeS report* **14, 2**, 1-6.
- (7) Menges, Roland, and Stefan Traub (2008): „Staat versus Markt: Konsumentenpräferenzen und die Förderung erneuerbarer Energien“, *Zeitschrift für Energiewirtschaft* **32, 4**, 262-270.
- (8) Krieger, Tim, and Stefan Traub (2008): „Empirische und experimentelle Evidenz zur staatlich organisierten Alterssicherung und zu gesellschaftlichen Umverteilungspräferenzen in OECD-Ländern“, *Deutsche Rentenversicherung* **63, 1**, 85-102.
- (9) Traub, Stefan (2000): „Rahmungseffekte und die Kunst der Besteuerung“, *Wirtschaftsdienst* **12**, 745-750.
- (10) Seidl, Christian, and Stefan Traub (1997): „Frauenerwerbsquote, Fruchtbarkeit und Beschäftigung“, *Finanznachrichten* **74, 28/29**.
- (11) Seidl, Christian, and Stefan Traub (1997): „Was bringt die Steuerreform?“, *Betriebsberater* **52, 17**, 845-896.
- (12) Seidl, Christian, and Stefan Traub (1997): „Die verpaßte Chance, die deutsche Steuerreform: sozial unausgewogen und beschäftigungspolitisch verfehlt“, *Finanznachrichten* **74, 13/14**.

#### Other Book Chapters

- (1) Traub, Stefan (2006): „Steuerreformkonzepte im Überblick“, in: C. Seidl and J. Jickeli (eds.): *Steuern und Soziale Sicherungs in Deutschland. Reformvorschläge und deren finanzielle Auswirkungen*, Physica, Heidelberg, 3-25.
- (2) Traub, Stefan (2005): Stichwort „Raumfinanzpolitik“, in: Akademie für Raumforschung und Landesplanung (ed.), *Handwörterbuch der Raumordnung*, Hannover, 303-308.
- (3) Traub, Stefan (2005): „Equity, Fiscal Equalization, and Fiscal Mobility – A Comparison of Canada and Germany for the 1995-2000 Period“, in: U. Schmidt and S. Traub (eds.): *Advances in Public Economics: Utility, Choice and Welfare. A Festschrift for Christian Seidl*, Theory and Decision Library, Series C: Game Theory, Mathematical Programming and Operations Research, Vol. 38, Springer, Dordrecht, 197-211.
- (4) Seidl, Christian, and Stefan Traub (2003): „‚Gerecht ist gerecht‘ oder ‚Gerecht ist, was mir nützt‘: Eine empirische Analyse egozentrischer Verzerrungen der empfundenen Steuergerechtigkeit“, in M. Ahlheim, H.-D. Wenzel and W. Wiegand (eds.): *Steuerpolitik – Von der Theorie zur Praxis. Festschrift für Manfred Rose*, Springer, Heidelberg, 125-142.
- (5) Seidl, Christian, and Stefan Traub (2002): „Die Akzeptanz des bundesdeutschen Steuersystems: Eine demoskopische Untersuchung“, in: E. Theurl and E. Thöni (eds.), *Zukunftsperspektiven der Finanzierung öffentlicher Ausgaben*, Böhlau, Wien, 7-27.
- (6) Seidl, Christian, Ulrich Schmidt, and Stefan Traub (1998): „Experimentelle Messung von Risikoattitüden“, in: K. Farmer and H.-W. Wohltmann (eds.), *Quantitative Wirtschaftspolitik in offenen Volkswirtschaften: Theoretische Ansätze und aktuelle Entwicklungen*, Festschrift zum 65. Geburtstag von Helmut Kuhn, LIT Verlag, Münster, 145-172.

**Book Reviews**

- (1) Traub, Stefan (2012): N. Bardsley, R. Cubitt, G. Loomes, P. Moffat, C. Starmer, and R. Sugden (eds): "Experimental economics—rethinking the rules", Princeton University Press, Princeton & Oxford 2010. *Journal of Evolutionary Economics* **22, 2**, 389-393.
- (2) Heinemann, André, and Stefan Traub (2009): K. A. Konrad and B. Jochimsen (eds.) „Finanzkrise im Bundesstaat“, 2nd ed., Peter Lang, Frankfurt 2007. *Jahrbücher für Nationalökonomie und Statistik*, **229, 2-3**, 351-353.

**Selected Discussion Papers**

- (1) Paetzel, Fabian, and Stefan Traub (2015): *Skewness-adjusted Social Preferences as a Transmission Channel between Inequality and Growth: Experimental Evidence on Elite-behavior*, SSRN Working Paper.
- (2) Kittel, Bernhard, Fabian Paetzel, and Stefan Traub (2015): *Who Cares About Equity? A Social Norm Revisited*, SSRN Working Paper.
- (3) Hammond, Peter, and Stefan Traub (2011): *A Nonparametric Experimental Test of the Generalized Axiom of Revealed Preferences in a Portfolio-Selection Problem*, TWERP, Warwick.
- (4) Etling, Andreas, Karsten Mause, Herbert Obinger, Carina Schmitt, Katharina Schreeb, Philipp Schuster and Stefan Traub (2009): *The Retreat of the State from Entrepreneurial Activities: An Extended Survey*, TransState Working Paper No. 107, Collaborative Research Center 597 "Transformations of the State", Bremen.
- (5) Stähler, Frank, and Stefan Traub (2009): *Privatization and Liberalization in Vertically Linked Markets*, Department of Economics Working Paper 001-2009. Also published as: TransState Working Paper No. 95, Collaborative Research Center 597 "Transformations of the State", Bremen, 2009.
- (6) Krieger, Tim, and Stefan Traub (2008): *Back to Bismarck? Shifting Preferences for Redistribution in OECD Pension Systems*, Department of Economics Working Paper 001-2008 University of Bremen. Also published as: Luxembourg Income Study (LIS) Working Paper No. 485.
- (7) Neugebauer, Tibor, and Stefan Traub (2008): *Public Good and Private Good Valuation for Waiting Time Reduction - A Laboratory Study*, Department of Economics Working Paper 004-2008.
- (8) Levatia, Maria V., Matteo Ploner and Stefan Traub (2007): *Are Cooperators Efficiency- or Fair-Minded? Evidence from a Public Goods Experiment*, Jena Economic Research Paper No. 2007-067.
- (9) Traub, Stefan (2006): *The Provision of Local Public Services in a Risky Environment: An Application to Crime*, Economics Working Paper 2006-03, Kiel 2006.
- (10) Schmidt, Ulrich, and Stefan Traub (2006): *An Experimental Investigation of the Disparity between WTA and WTP for Lotteries*. Economics Working Paper 2006-09, Kiel.
- (11) Traub, Stefan (2005): *Quality Investment and Price Formation in the Performing Arts Sector: A Spatial Analysis*, Economics Working Paper 2005-16, Kiel.
- (12) Traub, Stefan, and Martin Missong (2003): *On the Public Provision of the Performing Arts*, Economics Working Paper 2003-02, Kiel.
- (13) Levati, Maria V., Christian Seidl, Ulrich Schmidt and Stefan Traub (2003): *Friedman, Harsanyi, Rawls, Boulding – or Somebody Else? An Experimental Investigation of Distributive Justice*, Economics Working Paper 2003-03, Kiel. Also published as: MPI Discussion Paper on Strategic Interaction No. 19-2003, Jena 2003.

- (14) Seidl, Christian, Ulrich Schmidt and Stefan Traub (2003): *Lorenz, Pareto, Pigou: Who Scores Best? Experimental Evidence on Dominance Relations of Income Distributions*, Economics Working Paper 2003-04, Kiel 2003.
- (15) Seidl, Christian, Stefan Traub and Andrea Morone (2003): *Relative Deprivation, Personal Income Satisfaction, and Average Well-being under Different Income Distributions*, Economics Working Paper 2003-05, Kiel. Also published as: WIDER research papers 2005.4, Helsinki.
- (16) Traub, Stefan (2003): *Federalism, Freedom of Movement, and Fiscal Equalization*, Economics Working Paper 2003-06.
- (17) Thiede, Michael, and Stefan Traub (1996): *Mutual Influences of Health and Poverty: Evidence from German Panel Data*, Working Paper Nr. 54, Institut für Finanzwissenschaft und Sozialpolitik, Kiel.
- (18) Seidl, Christian, and Stefan Traub (1996): *Assessment Biases in Utility Functions*, Working Paper Nr. 55, Institut für Finanzwissenschaft und Sozialpolitik, Kiel.
- (19) Seidl, Christian, and Stefan Traub (1996): *Rational Choice and the Relevance of Irrelevant Alternatives*, Working Paper Nr. 9691, Center for Economic Research, Tilburg.
- (20) Seidl, Christian, and Stefan Traub (1996): *Testing Decision Rules for Multiattribute Decision Making*, Working Paper Nr. 9692, Center for Economic Research, Tilburg.
- (21) Seidl, Christian, and Stefan Traub (1995): *The Relevance of Irrelevant Alternatives and Other Tales*, Working Paper Nr. 50, Institut für Finanzwissenschaft und Sozialpolitik, Kiel.
- (22) Traub, Stefan (1995): *Unemployment History and Poverty*, Working Paper Nr. 52, Institut für Finanzwissenschaft und Sozialpolitik, Kiel.