

Publications

Stefan Traub, Helmut-Schmidt-Universität Hamburg

Books

- (1) Obinger, Herbert, Carina Schmitt, and Stefan Traub (2016): *The Political Economy of Privatization in Rich Democracies*, Oxford University Press, Oxford.
- (2) Seidl, Christian, Kirill Pogorelskiy, and Stefan Traub (2013): *Tax Progression in OECD Countries. An Integrative Analysis of Tax Schedules and Income Distributions*, Springer, Heidelberg.
- (3) Traub, Stefan (2002): *Essays in Public Economics*, habilitation thesis, Kiel.
- (4) Traub, Stefan (1999): *Framing Effects in Taxation. An Empirical Study Using the German Income Tax Schedule*, Contributions to Economics, Physica, Heidelberg.

Edited Books

- (1) Kittel, Bernhard, and Stefan Traub (eds.) (2024): *Priority of Needs? An Informed Theory of Need-based Justice*, Springer Nature, Cham.
- (2) Traub, Stefan, and Bernhard Kittel (eds.) (2020): *Need-based Distributive Justice: An Interdisciplinary Perspective*, Springer Nature, Cham.
- (3) Schmidt, Ulrich, and Stefan Traub (eds.) (2005): *Advances in Public Economics: Utility, Choice and Welfare. A Festschrift for Christian Seidl*, Theory and Decision Library, Series C: Game Theory, Mathematical Programming and Operations Research, Vol. 38, Springer, Dordrecht.

Refereed Journal Articles

- (1) Felfe, Jörg, Pauline Halm, Thomas Jacobsen, Jan Philipp Krügel, Yvonne Nestoriuc, Fabian Paetzel, Mey-Ling Sommer, and Stefan Traub (2025): "Non-Events in the Public Health Sector - Causes, Consequences, and Empirical Evidence," submitted.
- (2) Traub, Stefan, Mey-Ling Sommer, Fabian Paetzel, Yvonne Nestoriuc, Jan Philipp Krügel, Thomas Jacobsen, Pauline Halm, Jörg Felfe (2025): "Sow the Doubt, Reap the Inefficiency: An Experimental Study on Risk Communication and Risk Taking in the Presence of Non-Events," submitted.
- (3) Pauline Halm, Jörg Felfe, Thomas Jacobsen, Jan Philipp Krügel, Barbara E. Marschall, Fabian Paetzel, Mey-Ling Sommer, and Stefan Traub, "Deceptive Calm: Why Non-Events Can Lead to Risky Behavior", submitted.
- (4) Krieger, Tim, Christine Meemann, and Stefan Traub (2025): "Inequality, Life Expectancy, and the Alienation Effect: Insights from a Real-Effort Experiment on the Intragenerational Redistribution Puzzle," *Journal of Economic Behavior and Organization* **237**, 107149.
- (5) Bauer, Alexander Max, Adele Diederich, Stefan Traub, and Arne Robert Weiss (2025): "When the Poorest Are Neglected – A Vignette Experiment on Need-Based Distributive Justice," *Journal of Economic Inequality*, <https://doi.org/10.1007/s10888-025-09698-1>.
- (6) Bauer, A. Max, Jan Romann, Mark Siebel, and Stefan Traub (2023): "Winter is Coming. How Laypeople Think About Different Kinds of Needs," *PLOS ONE* **18** (11), e0294572.
- (7) Traub, Stefan, Manuel Schwaninger, Fabian Paetzel, and Sabine Neuhofer (2023): "Evidence on Need-sensitive Giving Behavior: An Experimental Approach to the Acknowledgment of Needs," *Journal of Behavioral and Experimental Economics* **105**, 102028.

- (8) Bauer, A. Max, Frauke Meyer, Jan Romann, Mark Siebel, and Stefan Traub (2022): "Need, Equity, and Accountability. Evidence on Third-Party Distribution Decisions from a Vignette Study," *Social Choice and Welfare* **59**, 769-814.
- (9) Maaser, Nicola, Fabian Paetzel, and Stefan Traub (2022): "Gender and Nominal Power in Multilateral Bargaining," *Games* **13**, 11.
- (10) Diederich, Adele, Marc Wyszynski, and Stefan Traub (2020): "Need, Framing, and Time Constraints in Risky Decision Making," *Theory and Decision* **89**, 1-37.
- (11) Maaser, Nicola, Fabian Paetzel, and Stefan Traub (2019): "Power Illusion in Coalitional Bargaining: An Experimental Analysis," *Games and Economic Behavior* **117**, 433-450.
- (12) Traub, Stefan, and Hongyan Yang (2019): "Tax Competition and the Distribution of Income," *Scandinavian Journal of Economics* **122**, **1**, 109-131.
- (13) Krügel, Philipp, and Stefan Traub (2018): "Reciprocity and Resistance to Change: Some Experimental Evidence and Implications," *Journal of Economic Behavior and Organization* **147**, 94-114.
- (14) Beyer, Gregor, Dagmar Borchers, Manuel Frondel, Marcus Hrach, Ole Kutzschbauch, Roland Menges, Stephan Sommer, and Stefan Traub (2017): „Die gesellschaftliche Akzeptanz der Energiewende: Befunde eines interdisziplinären Forschungsprojektes," *List Forum für Wirtschafts- und Finanzpolitik* **43**, **4**, 421-443.
- (15) Frondel, Manuel, Ole Kutzschbauch, Stephan Sommer, and Stefan Traub (2017): „Die Gerechtigkeitslücke in der Verteilung der Kosten der Energiewende auf die privaten Haushalte," *Perspektiven der Wirtschaftspolitik* **18**, **4**, 335-347.
- (16) Paetzel, Fabian, and Stefan Traub (2017): "Skewness-adjusted Social Preferences: Experimental Evidence on the Relation between Inequality, Elite Behavior, and Economic Efficiency," *Journal of Behavioral and Experimental Economics* **68**, 130-139.
- (17) Kittel, Bernhard, Georg Kanitsar, and Stefan Traub (2017): "Knowledge, Power, and Self-interest," *Journal of Public Economics* **150**, 59-72.
- (18) Kittel, Bernhard, Fabian Paetzel, and Stefan Traub (2015): "Competition, Income Distribution and the Middle Class: An Experimental Study," *Journal of Applied Mathematics* Article ID 303912, 15 pages.
- (19) Paetzel, Fabian, Rupert Sausgruber, and Stefan Traub (2014): „Social Preferences and Voting on Reform - An Experimental Study," *European Economic Review* **70**, 36-55.
- (20) Finkler, Sebastian, and Stefan Traub (2014): "Ein Grundsicherungsabstandsgebot für die Gesetzliche Rentenversicherung? Ergebnisse einer Mikrosimulation," *Zeitschrift für Sozialreform* **60**, **1**, 61-82.
- (21) Schuster, Philipp, Carina Schmitt, and Stefan Traub (2013): "The Retreat of the State from Entrepreneurial Activities: A Convergence Analysis for OECD Countries, 1980-2007," *European Journal of Political Economy* **32**, 95-112.
- (22) Menges, Roland, and Stefan Traub (2012): "Sozialpolitik im Klimawandel: Konfliktlinien zwischen sozialer und ökologischer Nachhaltigkeit," *Zeitschrift für Sozialreform* **58**, **3**, 343-362.
- (23) Neugebauer, Tibor, and Stefan Traub (2012): "Public Good and Private Good Valuation for Waiting Time Reduction - A Laboratory Study," *Social Choice and Welfare* **39**, **1**, 35-57.
- (24) Krieger, Tim, and Stefan Traub (2011): „Wie hat sich die intragenerationale Umverteilung in der staatlichen Säule des Rentensystems verändert? Ein internationaler Vergleich auf Basis von LIS-Daten," *Jahrbücher für Nationalökonomie und Statistik/Journal of Economics and Statistics* **231**, **2**, 266-287.

- (25) Levati, M. Vittoria, Matteo Ploner, and Stefan Traub (2011): „Are Conditional Cooperators Willing to Forgo Efficiency Gains? Evidence from a Public Goods Experiment,” *New Zealand Economic Papers* **45**, **1-2**, 47-57.
- (26) Obinger, Herbert, Stefan Traub, Andreas Etling, Karsten Mause, Carina Schmitt, Katharina Schreeb, and Philipp Schuster (2010): “Der Rückzug des Staates aus unternehmerischen Tätigkeiten. Eine Zwischenbilanz,” *Der moderne Staat* **3**, **1**, 209-233.
- (27) Menges, Roland, and Stefan Traub (2009): “An Experimental Study on the Gap between Willingness to Pay and Willingness to Donate for Green Electricity,” *FinanzArchiv/Public Finance Analysis* **65**, **3**, 335-357.
- (28) Menges, Roland, and Stefan Traub (2009): “Who Should Pay the Bill for Promoting Green Electricity? An Experimental Study on Consumer Preferences”, *International Journal of Environment and Pollution* **39**, **1-2**, 44-60.
- (29) Traub, Stefan, Christian Seidl, and Ulrich Schmidt (2009): “An Experimental Study on Individual Choice, Social Welfare, and Social Preferences,” *European Economic Review* **53**, **4**, 385-400.
- (30) Schmidt, Ulrich, and Stefan Traub (2009): “An Experimental Investigation of the Disparity between WTA and WTP for Lotteries,” *Theory and Decision* **66**, **3**, 229-262.
- (31) Seiler, Michael J., Vicky L. Seiler, Stefan Traub, and David M. Harrison (2009): “Familiarity Bias and the Status Quo Alternative,” *Journal of Housing Research* **17**, **2**, 139-154.
- (32) Seiler, Michael J., Vicky L. Seiler, Stefan Traub, and David M. Harrison (2008): “Regret Aversion and False Reference Points in Residential Real Estate,” *Journal of Real Estate Research* **30**, **4**, 461-474.
- (33) Traub, Stefan, and Martin Missonig (2005): „On the Public Provision of the Performing Arts,” *Regional Science and Urban Economics* **35**, **6**, 862-882.
- (34) Traub, Stefan, Christian Seidl, Ulrich Schmidt, and M. Vittoria Levati (2005): „Friedman, Harsanyi, Rawls, Boulding – or Somebody Else? An Experimental Investigation of Distributive Justice,” *Social Choice and Welfare* **24**, **2**, 283-309.
- (35) Menges, Roland, Carsten Schröder, and Stefan Traub (2005): „Altruism, Warm Glow, and the Willingness-to-Donate for Green Electricity – An Artefactual Field Experiment,” *Environmental and Resource Economics* **31**, **4**, 431-458.
- (36) Menges, Roland, Carsten Schröder, and Stefan Traub (2004): „Erhebung von Zahlungsbereitschaften für Ökostrom: Methodische Aspekte und Ergebnisse einer experimentellen Untersuchung,” *Marketing – Zeitschrift für Forschung und Praxis* **26**, **3**, 247-260.
- (37) Menges, Roland, Carsten Schröder, and Stefan Traub (2004): „Umweltbewusstes Verhalten aus ökonomischer Sicht: Eine experimentelle Untersuchung des Nachfrageverhaltens nach Ökostrom,” *Umweltpsychologie* **8**, **1**, 84-106.
- (38) Traub, Stefan (2002): „Equitable Taxation: Qualitative versus Quantitative Ratings,” *Journal of Economics*, Supplement **9**, 223-240.
- (39) Traub, Stefan (2002): „Fiscal Equalization in the Case of Congested and Pure Public Goods,” *Jahrbuch für Regionalwissenschaft/Review of Regional Research* **22**, 123-142.
- (40) Traub, Stefan (2002): „The Framing of Tax Reliefs,” *Public Finance/Finances Publiques* **53**, **2** (1998), 243-261.
- (41) Schmidt, Ulrich, and Stefan Traub (2002): „An Experimental Test of Loss Aversion,” *Journal of Risk and Uncertainty* **25**, 233-249.
- (42) Seidl, Christian, and Stefan Traub (2001): „Taxpayers' Attitudes, Behavior, and Perception of Fairness,” *Pacific Economic Review* **6**, 255-267.

- (43) Seidl, Christian, and Stefan Traub (1999): „Biases in the Assessment of von Neumann-Morgenstern Utility Functions," *Journal of Economics*, Supplement **8**, 203-239.
- (44) Grösche, Peter, Christian Seidl, Ulrich Schmidt, and Stefan Traub (1999): „Knock-out for Descriptive Utility or Experimental Design Error?" *Journal of Economics* **70**, 109-126.
- (45) Seidl, Christian, and Stefan Traub (1998): „A New Test of Image Theory," *Organizational Behavior and Human Decision Processes* **75**, 93-116.
- (46) Thiede, Michael, and Stefan Traub (1997): "Mutual Influences of Health and Poverty, Evidence from German Panel Data," *Social Science and Medicine* **45**, 867-877.

Refereed Book Chapters

- (1) Seidl, Christian, Stefan Traub, and Andrea Morone (2006): „Relative Deprivation, Personal Income Satisfaction, and Average Well-Being under Different Income Distributions", in Mark McGillivray (ed.): *Inequality, Poverty and Well-being*, Palgrave Macmillan, Basingstoke, 66-90.
- (2) Seidl, Christian, and Stefan Traub (1999): „Testing Decision Rules for Multiattribute Decision Making", in: A. Alkan, C. D. Aliprantis, and N. C. Yannelis (eds.), *Current Trends in Economics. Theory and Applications*, Springer, Berlin, 413-454.

Other Articles

- (1) Finkler, Sebastian, and Stefan Traub (2014): „Die soziale Absicherung von Selbständigen im internationalen Vergleich", *Wirtschaftspolitische Blätter* 61, 3/4, 647-659.
- (2) Paetzel, Fabian, and Stefan Traub (2014): „Wie soziale Präferenzen politische Reformen beeinflussen: Eine experimentelle Studie", *ZeS report* **19, 1**, 19-23.
- (3) Traub, Stefan (2014): „Spekulationen, Preisblasen und Zusammenbrüche. Hörsaal-Experimente veranschaulichen ökonomische Theorien", *Resonanz Sommersemester 2014*, 2-5.
- (4) Traub, Stefan (2014): "Theorie und Experimente in der Rentenpolitik", *Sozialer Fortschritt* **63, 3**.
- (5) Krieger, Tim, and Stefan Traub (2013): „The Bismarckian Factor: A Measure of Intra-generational Redistribution in International Pension Systems", *DICE Report* **11, 1**, 64-66.
- (6) Traub, Stefan (2009): „Sozialpolitik und soziale Gerechtigkeit: Ergebnisse aus der Experimentalökonomik", *ZeS report* **14, 2**, 1-6.
- (7) Menges, Roland, and Stefan Traub (2008): „Staat versus Markt: Konsumentenpräferenzen und die Förderung erneuerbarer Energien", *Zeitschrift für Energiewirtschaft* **32, 4**, 262-270.
- (8) Krieger, Tim, and Stefan Traub (2008): „Empirische und experimentelle Evidenz zur staatlich organisierten Alterssicherung und zu gesellschaftlichen Umverteilungspräferenzen in OECD-Ländern", *Deutsche Rentenversicherung* **63, 1**, 85-102.
- (9) Traub, Stefan (2000): „Rahmungseffekte und die Kunst der Besteuerung", *Wirtschaftsdienst* **12**, 745-750.
- (10) Seidl, Christian, and Stefan Traub (1997): „Frauenerwerbsquote, Fruchtbarkeit und Beschäftigung", *Finanznachrichten* **74, 28/29**.
- (11) Seidl, Christian, and Stefan Traub (1997): „Was bringt die Steuerreform?", *Betriebsberater* **52, 17**, 845-896.
- (12) Seidl, Christian, and Stefan Traub (1997): „Die verpaßte Chance, die deutsche Steuerreform: sozial unausgewogen und beschäftigungspolitisch verfehlt", *Finanznachrichten* **74, 13/14**.

Other Book Chapters

- (1) Kittel, Bernhard, and Stefan Traub (2024): „Why Prioritize Needs?“, in: Kittel, Bernhard, and Stefan Traub (eds.) (2024): *Priority of Needs? An Informed Theory of Need-based Justice*, Springer Nature, Cham, 1-23.
- (2) Traub, Stefan, Jan Philipp Krügel, and Meike Benker (2024): „How Sustainable is Need-Based Redistribution?“, in: Kittel, Bernhard, and Stefan Traub (eds.) (2024): *Priority of Needs? An Informed Theory of Need-based Justice*, Springer Nature, Cham, 195-232.
- (3) Kittel, Bernhard, and Stefan Traub (2024): „Conclusion: Elements of a Theory of Need-Based Justice“, in: Kittel, Bernhard, and Stefan Traub (eds.) (2024): *Priority of Needs? An Informed Theory of Need-based Justice*, Springer Nature, Cham, 291-321.
- (4) Kittel, Bernhard, and Stefan Traub (2022): „Bedarfsgerechtigkeit oder bedingungsloses Grundeinkommen? Ergebnisse aus Laborexperimenten“, in: M. Nonhoff, S. Haunss, T. Klenk and T. Pritzlaff-Scheele (Eds): *Gesellschaft und Politik verstehen. Frank Nullmer zum 65. Geburtstag*, Campus, Frankfurt, 157-172.
- (5) Traub, Stefan (2020): „Perspectives for a Theory of Need-based Justice“, in: Traub, Stefan, and Bernhard Kittel (2020): *Need-based Distributive Justice: An Interdisciplinary Perspective*, Springer, Cham, 1-20.
- (6) Traub, Stefan (2006): „Steuerreformkonzepte im Überblick“, in: C. Seidl and J. Jickeli (eds.): *Steuern und Soziale Sicherung in Deutschland. Reformvorschläge und deren finanzielle Auswirkungen*, Physica, Heidelberg, 3-25.
- (7) Traub, Stefan (2005): Stichwort „Raumfinanzpolitik“, in: Akademie für Raumforschung und Landesplanung (ed.), *Handwörterbuch der Raumordnung*, Hannover, 303-308.
- (8) Traub, Stefan (2005): „Equity, Fiscal Equalization, and Fiscal Mobility – A Comparison of Canada and Germany for the 1995-2000 Period“, in: U. Schmidt and S. Traub (eds.): *Advances in Public Economics: Utility, Choice and Welfare. A Festschrift for Christian Seidl*, Theory and Decision Library, Series C: Game Theory, Mathematical Programming and Operations Research, Vol. 38, Springer, Dordrecht, 197-211.
- (9) Seidl, Christian, and Stefan Traub (2003): „„Gerecht ist gerecht“ oder „Gerecht ist, was mir nützt“: Eine empirische Analyse egozentrischer Verzerrungen der empfundenen Steuergerechtigkeit“, in M. Ahlheim, H.-D. Wenzel and W. Wiegard (eds.): *Steu-erpolitik – Von der Theorie zur Praxis. Festschrift für Manfred Rose*, Springer, Heidelberg, 125-142.
- (10) Seidl, Christian, and Stefan Traub (2002): „Die Akzeptanz des bundesdeutschen Steuersystems: Eine demoskopische Untersuchung“, in: E. Theurl and E. Thöni (eds.), *Zukunftsperspektiven der Finanzierung öffentlicher Ausgaben*, Böhlau, Wien, 7-27.
- (11) Seidl, Christian, Ulrich Schmidt, and Stefan Traub (1998): „Experimentelle Messung von Risikoattitüden“, in: K. Farmer and H.-W. Wohltmann (eds.), *Quantitative Wirtschaftspolitik in offenen Volkswirtschaften: Theoretische Ansätze und aktuelle Entwicklungen*, Festschrift zum 65. Geburtstag von Helmut Kuhn, LIT Verlag, Münster, 145-172.

Book Reviews

- (1) Traub, Stefan (2012): N. Bardsley, R. Cubitt, G. Loomes, P. Moffat, C. Starmer, and R. Sugden (eds): "Experimental economics—rethinking the rules", Princeton University Press, Princeton & Oxford 2010. *Journal of Evolutionary Economics* **22**, **2**, 389-393.
- (2) Heinemann, André, and Stefan Traub (2009): K. A. Konrad and B. Jochimsen (eds.) „Finanzkrise im Bundesstaat“, 2nd ed., Peter Lang, Frankfurt 2007. *Jahrbücher für Nationalökonomie und Statistik*, **229**, **2-3**, 351-353.

Selected Discussion Papers

- (1) Felfe, Jörg, Pauline Halm, Thomas Jacobsen, Jan Philipp Krügel, Yvonne Nestoriuc, Fabian Paetzel, Mey-Ling Sommer, and Stefan Traub (2024): *Non-Events in the Public Health Sector - Causes, Consequences, and Empirical Evidence*, Erika Discussion Paper 1.
- (2) Weiss, Arne R., Alexander M. Bauer, and Stefan Traub (2017): *Needs as Reference Points: When Marginal Gains to the Poor Do Not Matter*, FOR 2104 Discussion Paper No. 2017-13.
- (3) Traub, Stefan, Max Bauer, Mark Siebel, Nils Springhorn, and Arne Weiss (2017): *On the Measurement of Need-based Justice*, FOR 2104 Discussion Paper No. 2017-12.
- (4) Benker, Meike, Jan Philipp Krügel, and Stefan Traub (2017): *Risk-taking under Different Welfare-state Regimes: Some Experimental Evidence*, FOR 2104 Discussion Paper No. 2017-11.
- (5) Traub, Stefan, and Philipp Krügel (2017), *Risk Taking and the Welfare State: Some Experimental Evidence*, FOR 2104 Discussion Paper No. 2017-1.
- (6) Hammond, Peter, and Stefan Traub (2011): *A Nonparametric Experimental Test of the Generalized Axiom of Revealed Preferences in a Portfolio-Selection Problem*, TWERP, Warwick.
- (7) Etling, Andreas, Karsten Mause, Herbert Obinger, Carina Schmitt, Katharina Schreeb, Philipp Schuster and Stefan Traub (2009): *The Retreat of the State from Entrepreneurial Activities: An Extended Survey*, TransState Working Paper No. 107, Collaborative Research Center 597 "Transformations of the State", Bremen.
- (8) Stähler, Frank, and Stefan Traub (2009): *Privatization and Liberalization in Vertically Linked Markets*, Department of Economics Working Paper 001-2009. Also published as: TransState Working Paper No. 95, Collaborative Research Center 597 "Transformations of the State", Bremen, 2009.
- (9) Krieger, Tim, and Stefan Traub (2008): *Back to Bismarck? Shifting Preferences for Redistribution in OECD Pension Systems*, Department of Economics Working Paper 001-2008 University of Bremen. Also published as: Luxembourg Income Study (LIS) Working Paper No. 485.
- (10) Traub, Stefan (2006): *The Provision of Local Public Services in a Risky Environment: An Application to Crime*, Economics Working Paper 2006-03, Kiel 2006.
- (11) Traub, Stefan (2005): *Quality Investment and Price Formation in the Performing Arts Sector: A Spatial Analysis*, Economics Working Paper 2005-16, Kiel.
- (12) Traub, Stefan (2003): *Federalism, Freedom of Movement, and Fiscal Equalization*, Economics Working Paper 2003-06, Kiel.
- (13) Seidl, Christian, and Stefan Traub (1996): *Rational Choice and the Relevance of Irrelevant Alternatives*, Working Paper Nr. 9691, Center for Economic Research, Tilburg.
- (14) Seidl, Christian, and Stefan Traub (1996): *Testing Decision Rules for Multiattribute Decision Making*, Working Paper Nr. 9692, Center for Economic Research, Tilburg.
- (15) Seidl, Christian, and Stefan Traub (1995): *The Relevance of Irrelevant Alternatives and Other Tales*, Working Paper Nr. 50, Institut für Finanzwissenschaft und Sozialpolitik, Kiel.
- (16) Traub, Stefan (1995): *Unemployment History and Poverty*, Working Paper Nr. 52, Institut für Finanzwissenschaft und Sozialpolitik, Kiel.